

Welcome!

General PTO Meeting
August 26, 2026
9:15-9:45 a.m.



Agenda

- Welcome - Ariel Dlugasch
- Introduction of PTO Board - Katrina Ventola
- Introduction of PTO Committees - Ariel Dlugasch
- Business Partners - Gina Florez & Jonelle Feeney
- Budget and Fundraising - Allen Hoorn & Robyn Yousef
- Budget Amendment Request - Allen Hoorn & Robyn Yousef
- Events - April Vradenburg & Shelley Goldberg
- Spirit Night - Courtney Roog & Blaire Teeters Crotty
- PTO Information: Ariel Dlugasch
- Adjourn - Katrina Ventola

2026/2027 Executive Board

Name	Title	Email
Ariel Dlugasch & Katrina Ventoa	Co-Presidents	president@jupiterpto.com
April Vradenburg & Shelley Goldberg	Co-VPs of Events	events@jupiterpto.com
Jen Beilinson & Alexandra Rice	Co-VPs of Fundraising	shirts@jupiterpto.com
Allen Hoorn & Robyn Yousef	Treasurer	treasurer@jupiterpto.com
Gina Florez & Jonelle Feeney	Business Partner Coordinator	businesspartners@jupiterpto.com
Melissa Healey & Lauren Fuenzalida	Co-Volunteer Coordinators	volunteers@jupiterpto.com
Suzanne Harris & Jessica Arcidiacono	Co-Secretaries	secretary@jupiterpto.com
Pamela Buckman	Principal of BCI	pamela.buckman@palmbeachschools.org
Nina Montez	Principal of LES	nina.montez@palmbeachschools.org

2026/2027 Non-Board Positions

Name	Title	Email
Randi Karmin & Kristin Gamble	Adopt-A-Class Chairs	adoptaclass@jupiterpto.com
Courtney Roog & Blair Teeters Crotty	Spirit Night Coordinators	dineforcash@jupiterpto.com
Des Constantino & Jemma McMenamin	TSAW Chairs	tsaw@jupiterpto.com
Jenn Smith	Social Media Chair	social@jupiterpto.com
Jennifer Wasilak	Website Manager	tech@jupiterpto.com

Business Partners

- \$21,000 Budgeted Goal for 2026/2027
- \$11,750 already promised from 15 Business Partners



Pelican Sponsors



Anchor Partners



Starfish Partners



Seahorse Supporters



Business Partners - We'd love your help!

	PELICAN SPONSOR	ANCHOR PARTNER	STARFISH PARTNER	SEAHORSE PARTNER
	\$1,500	\$1,000	\$500	\$250
PTO PROVIDED BANNER WITH YOUR LOGO DISPLAYED AT EVENTS (Fun Fair, Sweetheart Dance, Boys Night Out)	✓	✗	✗	✗
3X5 BANNER displayed at both schools.	✓	✓	✗	✗
Ability to send home FLYERS throughout the year.	4	3	2	1
PTO will share a SOCIAL MEDIA POST provided by you advertising your services	2	1	1	1
Business logo and name displayed on the PTO WEBSITE with clickable link throughout the school year.	✓	✓	✓	✓
Invited to participate in Meet the Teacher (Lighthouse Elementary)	✓	✓	✓	✓
Invited to participate in Fun Fair (Lighthouse Elementary)	✓	✓	✓	✓
Invited to participate at STEAM Night at (Lighthouse Elementary in April)	✓	✓	✓	✓

Reach out to Gina at
businesspartners@jupiterpto.com
 or scan the QR Code.



Business Partner Agreement



LES BCI PTO, Inc.

FY 26 RESOURCE ALLOCATIONS

TOTAL EXPENSES:

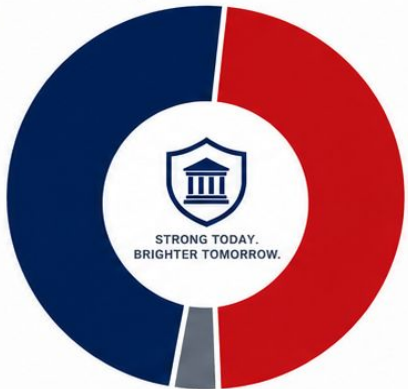
\$207K

PROGRAM SERVICES

50.2%

\$104K

Direct school support, educational programs, and student activities



MANAGEMENT & GENERAL EXPENSES

2.6%

\$5K

Administrative overhead, compliance, and governance

FUNDRAISING

47.1%

\$98K

Event execution, cost of goods (tee shirt inventory), etc.



IMPACT



1100+

STUDENTS SERVED



\$150

PER STUDENT



WHERE YOUR INVESTMENT MAKES A DIFFERENCE



SPECIFIC ACADEMIC SUPPORT HIGHLIGHTS



Science & Math:

Penda Learning and IXL Math



Literacy:

Wilson Language Training and Sadlier Workshops



Growth:

Scholastic Literacy Pro



CAMPUS AND TEACHER ENHANCEMENTS



Modernized Equipment:

New poster printer replacing aging machines



Tech Support:

Chromebook charging carts for student device readiness



PE Gear:

New student health and wellness programming equipment



Classroom Funds:

Direct classroom funds for teacher and staff to enhance student experience



LES BCI PTO, Inc.

FINANCIAL POSITION

TOTAL ASSETS:
\$119,890.83

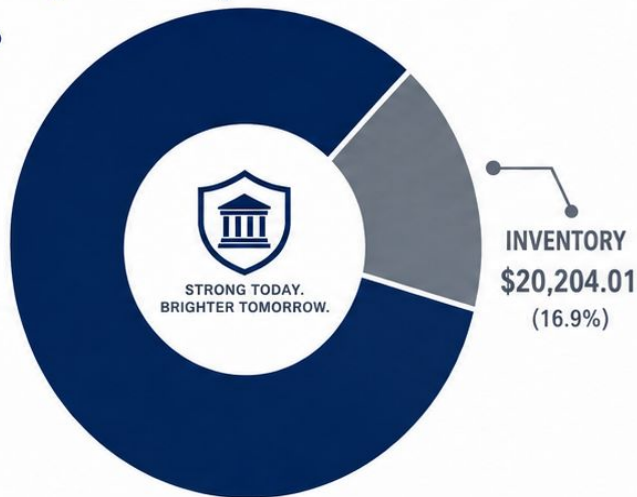
CURRENT ASSETS

\$119,890.83

(100.0%)

- Cash & Cash Equivalents
\$96,436.82
(\$15,089.48 in Checking /
\$81,347.24 in Money Market)
- Accounts Receivable
\$3,250.00
- Inventory
\$20,204.01

- Current Assets
- Inventory



INVENTORY
\$20,204.01
(16.9%)



EQUITY & LIABILITIES



TOTAL NET ASSETS

\$102,106.15

- Net Assets with Donor Restrictions **\$6,428.82**
- Net Assets without Donor Restrictions **\$75,402.97**
- FY27 Net Operating Revenue **\$20,274.36**



TOTAL LIABILITIES

\$17,784.68

- Accounts Payable **\$2,748.68**
- Credit Cards **\$0.00**
- Deferred Revenue **\$15,000.00**



TOTAL LIABILITIES & NET ASSETS

\$119,890.83



BUDGET AMENDMENT REQUEST

— Updating the FY 26 Budget to Reflect Strong Performance —



WHAT CHANGED

from May (Budget Approved)
to today (Amendment Request)

- T-shirt Sales have significantly surpassed both historical trends and budget projections.



WHY?

- Increased school enrollments and hard work by your VPs of Fundraising.



REQUEST

We are requesting the following updates to the FY 26 budget.

	MAY BUDGET (Approved)	→	AMENDMENT REQUEST
 UNIFORM SALES REVENUE	\$62,500	→	\$70,000
 UNIFORM SALES COGS BUDGET	\$22,000	→	\$28,500
 UNIFORM SALES EXPENSE BUDGET	\$2,500	→	\$4,000
 NET REVENUE FROM APPAREL SALES	\$37,500	→	\$37,500 (No Change)



Our goal is responsible growth while maintaining the financial integrity of our organization.



IMPACT



Allows VPs of Fundraising to continue to **meet existing demand.**



Doesn't over commit to inventory purchases if demand softens.



Keeps original Net Revenue from Apparel Sales intact at **\$37,500.**

Events Update

Event	Date/Time	Location	Who?
Fun Fair 	10/16/26 4:30pm-7:30pm	Lighthouse Elementary School	All BCI and LES students and families
Sweetheart Dance	TBD	TBD	Daughter and Special Someone
Boys' Night Out	TBD	TBD	Son and Special Someone

Spirit Nights (And Days!)

Date	Location and Time
8/26/26	Habit Burger @ Alton (4 - 8 p.m.)
9/7/26	Sunset Slush (11 a.m. - 8 p.m.)
9/22/26	Chipotle @ Alton (4 - 8 p.m.)
10/14/26	Bahama Bucks (2 - 8 p.m.)
10/14/26	Stadium Grill (4 - 8 p.m.)
11/10/26	Chick Fil'A and Haagen Dazs @ Gardens Mall (5 - 8 p.m.)
12/7/26	Sophia's (5 - 8 p.m.)

Date	Location and Time
1/13/27	Jersey Mike's in Abacoa Plaza (4 - 9 p.m.)
2/13/27	Shopping event at Styled Jupiter (10 a.m. - 2 p.m.)
3/16/27	Culver's (4 - 8 p.m.)
4/9/27	Five Guys (4 - 8 p.m.)
4/20/27	16 Handles (2 - 8 p.m.)
5/6/27 and 5/7/27	Blue Pointe (4 - 8 p.m.)

PTO Welcome Letter and Optional Donation

- Please take a welcome letter as you exit.
- Optional donation via Zelle in your banking App or Envelope.

PTO Zelle



Thank you for coming!

We look forward to many more opportunities to
work together to benefit our schools!





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SCAN TO SUBSCRIBE

